

## AUGUSTA raises forecast for financial year 2010

- **Strong Q1 2010 with sales revenue increase of 13% and EBITDA increase of 38%**
- **Incoming orders doubled year-on-year**
- **Camera business is primary growth driver, with sales revenue growth of 40%**

**Munich, May 5, 2010.** The technology company AUGUSTA Technologie AG (ISIN DE000A0D6612), specialized in sensors and vision technology, began the new year of 2010 with a very good first quarter. **Consolidated sales revenue** increased by 12.7 percent to EUR 26.94 million compared to the previous year (EUR 23.91 million). The **gross margin** attained 43.8 percent, due to the product mix improved in the previous year (previous year: 41.7 percent). Earnings before interest, taxes, depreciation, and amortization (**EBITDA**) increased by 38.0 percent to EUR 4.51 million (previous year: EUR 3.27 million) and earnings before interest and taxes (**EBIT**) increased by 45.6 percent to EUR 3.78 million (previous year: EUR 2.60 million). "The figures clearly show that we successfully mastered the economic crisis last year and have laid the basis for above-average growth in our core markets," says Amnon Harman, CEO of AUGUSTA. In terms of strategy, AUGUSTA was able to push its focus on the areas of sensors and vision technology forward with the sale of the logistics automation division in the first quarter. "We can now concentrate more strongly on our fast-growing niche markets, having considerably expanded our liquidity reserves for strategic acquisitions through the sale of DLoG," Harman remarked on the implementation of strategy.

### Excellent balance sheet ratios

In addition to high **liquidity resources** to the amount of EUR 32.7 million (December 31, 2009: EUR 21.0 million) and an **equity ratio** of 68.3 percent, AUGUSTA achieved a **cash flow from operations** of EUR 0.92 million in the first quarter (previous year: EUR -1.34 million). "Despite the accumulation of working capital by around EUR 3 million due to the higher business volume, we have achieved a positive cash flow from operations. Our goal for financial year 2010 is a cash flow from operations in the low two-digit million range," said Berth Hausmann, CFO of AUGUSTA.

### Overview of figures

In EUR million	Q1 2009	Q1 2010	Change
<b>Sales revenue</b>			
Group	23.91	26.94	+12.7%
Sensors	17.46	17.90	+2.5%
Vision	6.45	9.04	+40.1%
<b>EBITDA</b>			
Group	3.27	4.51	+38.0%
Holding costs	-0.64	-0.78	+22.5%

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Sensors	2.52	2.29	-8.9%
Vision	1.39	3.00	+115.8%
<b>KPIs</b>			
Net income before DCO	1.47	2.47	+68.5%
Net income after DCO	1.90	1.93	+1.7%
Profit per share in EUR	0.19	0.33	+68.5%
Incoming orders	16.56	33.47	+102.2%
Order book	35.47	45.33	+27.8%

### Guidance increased

Incoming orders developed extremely positively, which in the first quarter was at EUR 33.47 million and thus more than doubled compared to the previous year (EUR 16.56 million). AUGUSTA is taking the occasion of this positive development to modify its 2010 guidance upwards: For financial year 2010, AUGUSTA is expecting **sales revenues** ranging between **EUR 100 and 110 million** and **EBITDA** of **EUR 14 to 18 million**.

	<b>2009</b>	<b>Previous 2010 forecast (March 18, 2010)</b>	<b>New 2010 forecast (May 5, 2010)</b>
Sales revenue	EUR 93.5 million	EUR 95 to 105 million	EUR 100 to 110 million
EBITDA	EUR 12.0 million	EUR 12 to 16 million	EUR 14 to 18 million
EBIT	EUR 9.3 million	EUR 10 to 13 million	EUR 12 to 15 million

### AUGUSTA Technologie AG

Stefanie Zimmermann  
 Investor Relations & Corporate Communications  
 Willy-Brandt-Platz 3, D-81829 Munich  
 Tel.: +49 - (0)89 - 43 57 155 - 19  
 Fax: +49 - (0)89 - 43 57 155 - 59  
 E-mail: investor-relations@augusta-ag.com

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### The Company

AUGUSTA Technology AG is an integrated technology group with a focus on the niche markets of sensor and automation technology.

## **Corporate News**

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In the **Sensors** division, the company develops, produces and sells sensor systems for customer-specific applications. The product portfolio ranges from the sale of individual pressure sensors to the development of complex sensor and measuring systems. The main areas of application are medical technology, plant and equipment manufacturing, the automotive industry, and the aviation and aerospace industries.

The company's **Vision** division delivers solutions for process flow automation and quality management. It thus addresses various industries such as the manufacturing industry, the medical/life science and traffic automation with a wide range of applications.

In the 2009 financial year, AUGUSTA generated sales revenues totaling EUR 93.5 million, and EUR 12.0 million in earnings before interest, tax, depreciation and amortization (EBITDA).