

Corporate News

AUGUSTA publishes preliminary 2009 fiscal year figures: communicated forecast achieved

- **Sales revenue at EUR 106.5 million**
- **EBIT at EUR 10.2 million**
- **Strong sales revenues and incoming orders in fourth quarter of 2009**
- **Book-to-bill ratio in Q4 again over 1**
- **Liquidity and equity remain at high level**

Munich, February 11, 2010. AUGUSTA Technologie AG (ISIN DE000A0D6612), a specialist in sensor systems and automation technologies, lived up to the forecast communicated in the 2009 fiscal year with regard to both revenue and operating results, despite the crisis. The accumulated **consolidated sales revenues** were at around EUR 106.5 million and were therefore in the forecast range of EUR 104 to 110 million (previous year: EUR 127.1 million). The **gross margin** was kept high at 38.9 percent (previous year: 40.2 percent), due to the optimization of production costs for both materials and personnel. **Earnings before interest and taxes (EBIT)** were also within the range of expectations at EUR 10.2 million (previous year: EUR 18.8 million). "We have mastered crisis year 2009 well, given the framework conditions. Despite declines in sales revenues and profit, our earnings situation presents itself better than that of the competitors and we have thus proven the crisis resistance of AUGUSTA. This past year was used to sustainably reduce costs in operating areas without neglecting the expansion of our competitive position through new projects," states Amnon Harman, CEO of AUGUSTA Technologie AG, about the completed fiscal year.

Key balance sheet figures show stability

The **equity ratio** at the end of the fiscal year was 67.2 percent (previous year: 66.3 percent). This already takes into account the one-time dividend payment in the amount of EUR 9.1 million. As of December 31, 2009, **cash and cash equivalents** were available at just under EUR 21 million (previous year: EUR 21.93 million). **Working capital** developed extremely positively and could be reduced by about 25 percent with the end of the year reporting just under EUR 24 million. "The successes of our consistent financial management are shown by our working capital, which we were able to reduce by a good EUR 7 million within one year," states Berth Hausmann, CFO of AUGUSTA. "The cash situation and our operating profitability are the foundation for financing further organic and inorganic growth," Hausmann continues.

Strong fourth quarter

The fourth quarter was the strongest of fiscal year 2009 as expected. Sales revenues in Q4 were considerably above the previous quarters at around EUR 29.4 million. The positive trend is also reflected in the incoming orders. In Q4 incoming orders were around EUR 31.2 million, so that the book-to-bill ratio in the fourth quarter was clearly above 1 for the first time in 2009. "At the start of the crisis, we again strengthened our activities in

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sales and product development. This investment is now paying off through a series of innovative products and new customer relationships," states Harman as to the fourth quarter. "In 2010 we will again rely on organic growth and acquisitions in regions and market segments where an above-average growth can be expected," amplified Harman.

The complete 2009 annual report will be published on March 18, 2010, and will then be available for download.

AUGUSTA Technologie AG

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The Company

AUGUSTA Technology AG is an integrated technology group with a focus on the niche markets of sensor and automation technology.

In the **Sensors** division, the company develops, produces and sells sensor systems for customer-specific applications. The product portfolio ranges from the sale of individual pressure sensors to the development of complex sensor and measuring systems. The main areas of application are medical technology, industrial plant construction, the automotive industry, and the aviation and aerospace industries.

The company's **Controls** division delivers solutions for process flow automation and quality management. The application areas range from industrial image processing to automation solutions for logistics and special vehicles.

AUGUSTA's sales revenues totaled EUR 106.5 million in fiscal year 2009, with earnings before interest and tax (EBIT) of EUR 10.2 million.