

## Corporate News

---

### AUGUSTA publishes preliminary 9-month figures and defies the crisis with double-digit profitability

- **Decline in revenue (-17.9%) less than in other industrial sectors**
- **Double digit EBIT margin (10.1%) despite impact of one-time expenses**
- **Stable development in incoming orders**
- **Liquidity and equity remain at high level**
- **Forecast for 2009 as a whole confirmed**

**Munich, November 10, 2009.** The economic crisis may have bottomed out around the middle of the year, but a structural and sustainable upswing is not yet in sight. In contrast to a large proportion of its competitors, AUGUSTA Technologie AG (ISIN DE000A0D6612) was able to defy the crisis with double-digit profitability and improve its market position in its particular niche markets. At a total of EUR 77.1 million, **consolidated sales revenues** were 17.9 percent down in the first nine months of the year from the same period of the previous year (EUR 93.9 million), whereby Q3 revenue at EUR 24.8 million was slightly up on that of Q2 (EUR 24.7 million). The **gross profit** fell by 21.4 percent to EUR 29.9 million (previous year: EUR 38.1 million). Nevertheless, the **gross margin** remained high at 38.8 percent (previous year: 40.5 percent) due to the optimization of production costs in terms of both materials and personnel. **Earnings before interest and taxes (EBIT)** declined to EUR 7.8 million (previous year: EUR 14.2 million). Efficiency enhancement measures incurred one-time expenses in the third quarter amounting to just under EUR 800,000, with the result that the YTD EBIT margin temporarily fell to 10.1 percent (previous year: 15.1 percent). Although **accumulated incoming orders**, at EUR 70.0 million, were below the level of the previous year (EUR 93.38 million), incoming orders in Q3 nonetheless continued their recovery. Through to September 30, 2009, **order book** came to EUR 38.5 million (previous year: EUR 44.0 million).

“We have reduced our operating costs and cut production costs. On the other hand, we are continually working on new products and securing new projects. Thanks to our high-quality product portfolio and strong customer focus, we have gained market share in our niche markets even during the crisis”, commented AUGUSTA CEO Amnon Harman.

#### Segment reporting

In the **Sensors** division revenues came to EUR 47.7 million in the first nine months of 2009, a decline of 18.7 percent compared to the previous year (EUR 58.6 million). At EUR 3.8 million, EBIT declined over the previous year (EUR 9.3 million). One-time payments for extraordinary items amounting to just under EUR 800,000 squeezed the EBIT margin in the third quarter down to a single-digit level of around 8.0 percent (previous year: 15.8 percent).

## Corporate News

At EUR 29.4 million, sales revenues in the **Controls** division were 16.6 percent less than the previous year's figures (EUR 35.3 million). Our operating result (EBIT) through September, 30 2009 came to EUR 5.7 million (previous year: EUR 7.2 million). Due to rigorous cost adjustments, the YTD EBIT margin stood at a high 19.2 percent (previous year: 20.4 percent).

### Key balance sheet figures show stability

Working capital improved by EUR 4.3 million to EUR 27.1 million over that reported at the end of the 2008 fiscal year. AUGUSTA continues to have a high equity ratio of 66.8 percent and cash and cash equivalents amounting to EUR 16.9 million. "The Group has liquidity resources – for acquisitions as well – at its disposal. Furthermore, we have optimized our working capital for all companies since the start of the year. This process will also continue in the fourth quarter and have a positive impact on our operating cash flow" reported AUGUSTA CFO Berth Hausmann. The cash flow from operating activities amounted to EUR 8.1 million through September 30, 2009 (previous year: EUR 9.2 million).

### Group's outlook for 2009 confirmed

AUGUSTA is sticking to the guidance previously communicated, with revenues of EUR 104 million to EUR 110 million and an EBIT of EUR 10 million to EUR 13 million. "Experience shows that the fourth quarter at AUGUSTA is our strongest. "We will finish the crisis year 2009 with a healthy double digit EBIT margin. However, our plans are focused on the medium and long-term prospects. Our concern here is further developing our strong customer relationships and achieving differentiation through innovative products and designs. In addition, we are concentrating on entering new regions and markets," Harman commented further on the prospects. The high level of profitability in the crisis year 2009 will see AUGUSTA entering the next upswing phase stronger than ever.

### Key figures for the AUGUSTA Group

In EUR million	9 months 2009	9 months 2008	Change
<b>Sales revenues</b>			
Group	77.12	93.94	-17.9%
Sensors	47.69	58.65	-18.7%
Controls	29.42	35.29	-16.6%
<b>EBIT</b>			
Group	7.75	14.17	-45.3%
Holding costs	-1.68	-2.07	-19.0%
Sensors	3.82	9.27	-58.8%
Controls	5.66	7.21	-21.5%
<b>Key figures</b>			
Net income for the period	4.46	9.72	-54.1%
Earnings per share in EUR	0.60	1.23	-51.3%
Incoming orders	70.01	93.38	-25.0%
Order book	38.52	44.00	-12.4%

## Corporate News

---

### AUGUSTA Technologie AG

Stefanie Zimmermann  
Investor Relations & Corporate Communications  
Willy-Brandt-Platz 3, D-81829 Munich  
Tel.: +49 - (0)89 - 43 57 155 - 19  
Fax: +49 - (0)89 - 43 57 155 - 77  
E-mail: investor-relations@augusta-ag.com

---

### The Company

AUGUSTA Technologie AG is an integrated technology group with a focus on the niche markets of sensor and automation technology.

In the **Sensors** division, the company develops, produces and sells sensor systems for customer-specific applications. The product portfolio ranges from the sale of individual pressure sensors to the development of complex sensor and measuring systems. The main areas of application are medical technology, industrial plant construction, the automotive industry, and the aviation and aerospace industries.

The company's **Controls** division delivers solutions for process flow automation and quality management. The application areas range from industrial image processing to automation solutions for logistics and special vehicles.

AUGUSTA's sales revenues totaled EUR 127.13 million in fiscal year 2008, with earnings before interest and tax (EBIT) of EUR 18.84 million.