

## Ad Hoc Report

### AUGUSTA announces final figures for FY 2009

- **Successful management of the crisis**
- **Proposed dividend of 30 cents per share**
- **DLoG sale adds EUR 12.85 million to acquisition fund**
- **2010 forecast reflects profitable growth**

**Munich, March 18, 2010.** AUGUSTA Technologie AG (ISIN DE000A0D6612), a specialist in sensor systems and automation technologies, closed out the 2009 financial year with cumulative **consolidated sales revenues** of EUR 106.5 million (previous year: EUR 127.1 million), as reported earlier. Due to the optimization of production costs for both materials and personnel, the **gross margin** stayed high at 38.9 percent (previous year: 40.2 percent). **Earnings before interest and taxes (EBIT)** totaled EUR 10.2 million (previous year: EUR 18.8 million) **before value adjustments** for the logistics automation segment. The sale of the logistics automation segment (DLoG GmbH) resulted in a EUR 1.5 million adjustment in the carrying amount of the company's net assets and had a one-time impact on EBIT. **After the value adjustment**, EBIT for 2009 stood at EUR 8.7 million.

#### Key financial figures still stable

Despite the economic crisis, working capital and cash flow from operations developed extremely positively within the Group. As of December 31, 2009, **working capital** stood at EUR 23.6 million (previous year: EUR 31.3 million), and **cash flow from operations** reached EUR 11.8 million (previous year: EUR 13.9 million). The **equity ratio** at the end of the financial year was a healthy 67.0 percent (previous year: 66.3 percent). **Cash and cash equivalents** were EUR 21.0 million (previous year: EUR 21.9 million), even after paying EUR 9.1 million in dividends.

#### Dividend

AUGUSTA will propose to its shareholders that a dividend will be paid out again this year. The dividend of **30 cents per share** was determined on the basis of our consolidated earnings and – before making the value adjustment for DLoG – is slightly higher than the long-term benchmark of 30 percent of consolidated earnings.

#### Forecast

Excluding the effects of the DLoG sale, AUGUSTA is expecting revenues within a forecast corridor of EUR 111 to 119 million and an EBITDA of between EUR 14 and 17 million.

#### Forecast corridor before the sale of DLoG

In EUR million	2009	Forecast 2010
Sales revenue	106.5	111 to 119
EBITDA	13.4	14 to 17
EBIT (before DLoG adjustment)	10.2	11 to 14
EBIT (after DLoG adjustment)	8.7	11 to 14

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After the sale of DLoG, AUGUSTA is expecting revenues within a forecast corridor of EUR 95 to 105 million and an EBITDA of between EUR 12 and 16 million. Potential acquisitions/sales and the costs required for this are not included in these figures.

### **Forecast corridor after the sale of DLoG**

In EUR million	2009	Forecast 2010
Sales revenue	93.5	95 to 105
EBITDA	12.0	12 to 16
EBIT	9.3	10 to 13

### **Overview of key figures (including DLoG)**

In EUR million	2008	2009
<b>Sales revenue</b>		
Group	127.1	106.5
Sensors	80.0	66.1
Controls	47.1	40.5
<b>EBIT</b>		
Group (before DLoG value adjustment)	18.8	10.2
Group (after DLoG value adjustment)	18.8	8.7
Holding costs	-2.6	-2.3
Sensors	12.4	4.7
Controls (before DLoG value adjustment)	9.2	7.9
Controls (after DLoG value adjustment)	9.2	6.4
<b>Key figures</b>		
Period profit (after DLoG adjustment)	12.8	4.4
Earnings per share in EUR (after DLoG)	1.63	0.58
Incoming orders	124.6	101.2
Orders on hand	45.5	42.1

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### **AUGUSTA Technologie AG**

Stefanie Zimmermann  
Investor Relations & Corporate Communications  
Willy-Brandt-Platz 3, 81829 Munich  
Tel.: +49 - (0)89 - 43 57 155 - 19  
Fax: +49 - (0)89 - 43 57 155 - 77  
E-mail: investor-relations@augusta-ag.com

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### **The Company**

AUGUSTA Technologie AG is an integrated technology group with a focus on the niche markets of sensor and automation technology.

In the **Sensors** division, the company develops, produces and sells sensor systems for customer-specific applications. The product portfolio ranges from the sale of individual pressure sensors to the development of complex sensor and measuring systems. The main areas of application are medical technology, machinery, industrial plant construction, the automotive industry, and the aviation and aerospace industries.

The company's **Controls** division delivers solutions for process flow automation and quality management. It addresses various markets such as industrial image processing, medical technology and traffic control with a wide range of applications.

In the 2009 financial year, AUGUSTA generated sales revenues totaling EUR 106.5 million, and EUR 13.4 million in earnings before interest, tax, depreciation and amortization (EBITDA).